



SCHEDULE OF BUSINESSES

SUMMARY

www.therockbridge.group
303 S Cascade Ave #200
Colorado Springs, CO 80903
(719) 635-9000

High-Performing Civil Utility and Infrastructure Contractor

Profile #0126

For many decades, this civil construction contractor delivers utilities and structural concrete projects for federal and municipal clients across multiple states in the Rocky Mountain region. The company provides water, sewer, and storm infrastructure installation and rehabilitation and structural/civil concrete. The company is built on its established long-term client relationships and a strong reputation for executing complex projects on time and on budget, including federal contracts and large municipal programs. With a near \$60M backlog for 2026 and annual revenue over \$40M in the most recent fiscal year, upcoming projects are expected to support sustained annual revenue of \$45M+ for years to come. The business has proven highly profitable, financially conservative, and supported by a modern technology platform covering accounting, estimating, equipment tracking, collaboration, and HR. Operations are scalable, with management ready to ensure a smooth transition. Growth opportunities include expanding alternative delivery contracts, executing additional municipal and federal projects, and disciplined market development within the company's existing footprint. This represents a strategic acquisition opportunity for a partner seeking a stable, high-performing contractor with strong backlog, repeat clients, and proven execution.

Business Highlights

- Long Term Client Relationships
- Audited Financials
- Year-Over-Year Revenue Growth
- Infrastructure Expertise
- Multi-Year Contracts
- Federal & Municipal Clients

Purchase Price and Terms

*Price/Terms To Be Suggested
By Purchaser*

Corporate | History

- Established for over 50 years
- S Corp
- Retirement with 1-2 year transition

Location | Facilities

- Rocky Mountain Region
- Facilities Leased
- Strategic Regional Presence

Customers

- Utility Providers
- Federal Agencies & Municipalities
- Repeat Clients

Sales | Marketing

- Consistent Pipeline
- Solid Community Relationships
- Alternative Delivery Projects

Services

- Wet Utilities Construction
- Structural & Civil Concrete
- Infrastructure Renewal & Rehabilitation

Management | Staff

- Owner committed to a structured transition
- 115+ W2 employees

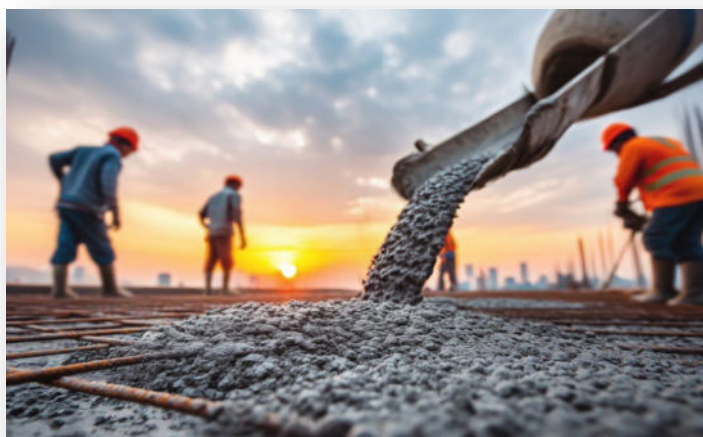
FINANCIAL HIGHLIGHTS

	<u>Gross Sales (\$)</u>	<u>Adj EBITDA (\$)</u>
FYE2022	25,922,108	3,102,929
FYE2023	33,709,151	4,469,115
FYE2024	36,093,554	4,412,651
FYE2025*	41,115,152	5,222,053

**Compiled using Seller's Audited Financial Statements*

ASSETS INCLUDED (estimated)

Furniture, Fixtures & Equipment/Vehicles	\$10,000,000
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All information has been provided by the Seller and is not warranted by The Rock Bridge Group



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Established Relationship-Driven Commercial General Contractor

Profile # 0325

This well-established commercial general contracting firm, based in Colorado Springs, has been delivering exceptional service to clients throughout the Front Range for over two decades. Renowned for its commitment to high-quality craftsmanship, competitive pricing, and a hands-on approach, the company has built a strong reputation that fosters long-term client relationships and repeat business. Offering a comprehensive suite of services, the company supports projects from the initial pre-construction phase through final completion, tailoring its expertise to meet diverse project requirements. With a solid operational structure in place, the current owner has strategically positioned the company for continued success and is committed to ensuring a smooth transition for the new owner, with a flexible timeline for assistance. With 2025 revenue and profitability remaining strong, this firm continues to demonstrate its ability to thrive through challenging construction cycles making it an attractive acquisition for a construction-focused entrepreneur or industry buyer seeking expansion in Southern Colorado.

Business Highlights

- Established Locally
- Trained Staff
- Stable Earnings Base
- Strong Vendor Alliances
- Diverse Client Base
- Strong Project Pipeline

Purchase Price and Terms

*Price/Terms To Be Suggested
By Purchaser*

Corporate | History

- Established in 2001
- LLC
- Owners wish to retire

Location | Facilities

- Colorado Springs, CO
- 1,900 sf (approximate)
- Lease or purchase

Customers

- Commercial Projects
- Located on the Front Range
- Repeat Clients

Sales | Marketing

- Word-of-Mouth
- Solid Community Relationships
- Established Referral Network

Services

- Commercial Design/Build
- New Commercial Construction
- Commercial Remodels/Additions

Management | Staff

- 6 full-time employees
(includes owner)
- 1 part-time employee

FINANCIAL HIGHLIGHTS

	<u>Gross Sales (\$)</u>	<u>SDE (\$)</u>
2023	3,242,510	463,380
2024	3,546,367	657,923
2025	4,325,875	523,161
2025 Jan-Mar*	460,031	61,915
2026 Jan-Mar*	795,624	163,939

*Compiled using Seller's Internal Profit&Loss Statements

ASSETS INCLUDED (estimated)

Furniture, Fixtures & Equipment	\$35,000
Vehicles	45,000
Total	\$80,000



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HIGH-END LIQUOR STORE WITH REAL ESTATE

Profile #0424

This is a rare opportunity to acquire a well-established, large-format liquor store along with the underlying real estate in a growing Colorado Front Range community. The business benefits from a loyal local customer base complemented by consistent traffic from nearby outdoor recreation destinations. Operating successfully for more than 50 years, the store is a recognized destination with a strong reputation and an experienced, knowledgeable staff. Strategically located adjacent to a main highway, the facility reflects the owners' long-standing pride of ownership highlighted with an inviting, customer-centric layout, a robust selection of top-selling brands, and a curated assortment of specialty offerings for discerning connoisseurs. The combined acquisition of the operating business and real estate creates an attractive opportunity for an industry buyer seeking expansion or a synergistic retailer looking to further monetize the established customer base beyond traditional liquor sales. Ownership is open to flexible transaction structures and terms, providing additional optionality for qualified buyers.

Business Highlights

- Strong Brand Name
- Strong Vendor Alliance(s)
- Trained Staff Remaining
- Long History
- Stable Earnings Base
- Growth Opportunities

Purchase Price and Terms

Business (excluding inventory)	\$500,000
Real Estate	\$3,800,000

Corporate | History

- Established over 50 years
- S Corp
- Owners wish to retire

Location | Facilities

- Southern Colorado
- Over 10,000 sf
- To Be Sold with Business

Customers

- Local residents of legal age
- Tourists
- People driving through the area

Sales | Marketing

- Word-of-mouth, Online reviews
- Store Signage
- Promotions, Weekly Sales

Products | Service

- Wine, Beer, Spirits
- Whiskey Club
- Knowledgeable Staff

Management | Staff

- 5 full-time employees
- 10 part-time employees

FINANCIAL HIGHLIGHTS

	<u>Gross Sales (\$)</u>	<u>SDE (\$)</u>
2021	4,475,597	646,913
2022	4,253,915	627,912
2023	3,815,117	464,700
2024*	3,539,320	432,434
2025*	3,178,147	349,466

*Based on Seller's internal financial statements
(SDE for both business and real estate combined)

ASSETS INCLUDED (estimated)

Furniture, Fixtures, Equipment	\$ 230,000
Est. Inventory (not included in asking price)	\$ 800,000



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Integrated Renovation & Emergency Restoration Business

Profile #0725

This Colorado-based, full-service renovation and disaster recovery firm provides 24/7 emergency response and end-to-end restoration services for residential and commercial clients across the region. After implementing a strengthened management team in 2023 across sales, operations, and business development, the company has significantly improved operational scalability and profitability over the past several years. Supported by consistent industry demand driven by insurance-funded remediation work and aging property infrastructure, the company provides water and fire damage restoration, mold abatement, structural drying, and full structural rebuild services. With its strong 2026 trends and approximately \$5 million in annual revenue, consistent 40%+ gross margins, trained/certified crews, and established operational infrastructure, the business is well-positioned for continued growth and strategic acquisition.

Business Highlights

- Strong Reputation
- Trained & Certified Staff
- Stable Earnings Base
- Turn-Key Business
- Growth Opportunities
- Strategic Partnerships

Purchase Price and Terms

*Business Price to be
Suggested by Purchaser*

Real Estate

\$1,600,000

Corporate | History

- Over 30 Years Experience
- S-Corporation
- Owner Retiring

Location | Facilities

- Pikes Peak Region
- 8,200 sq ft
- Office Building with 2 Tenants
- Available for Lease/Purchase

Customers

- Home Owners, Multi-Family
- Commercial Building Owners
- Government/Municipalities

Sales | Marketing

- Referrals
- Google, SEO, Email Campaigns
- Word of Mouth/Local Events

Services

- Renovations
- Restorations
- Roofing

Management | Staff

- 13 Full-Time Employees
(owner works part-time)

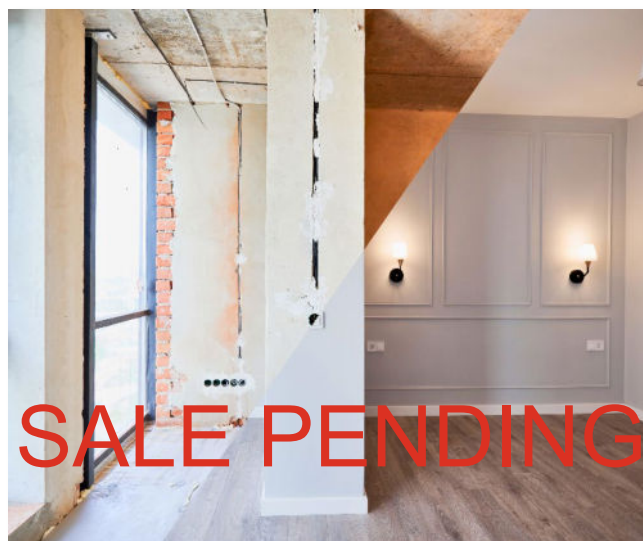
FINANCIAL HIGHLIGHTS

	<u>Gross Sales(\$)</u>	<u>Adj EBITDA (\$)</u>
2023	2,545,388	338,283
2024	4,405,642	563,935
2025	4,824,876	607,701
2025 Jan-Mar *	1,378,585	269,262
2026 Jan-Mar*	1,313,633	282,010

*Based on Seller's Internal Accrual Financial Statements

ASSETS INCLUDED (estimated)

Furniture, Fixtures & Equipment	\$	50,000
Vehicles		600,000
Total	\$	650,000



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Contract Research and Testing Services

Profile #1120

HemoGenix, Inc. (HG), founded in 2000, remains a significant entity in the stem cell assay market. The company has developed proprietary toxicology testing procedures that have been widely utilized by biopharmaceutical companies across the nation for evaluating new drug candidates. Several of these tests have been further refined for internal applications in stem cell and veterinary research, cellular therapy, and regenerative medicine. In 2017, Preferred Cell Systems, Inc. (PCS) was established, accompanied by the launch of the website www.preferred-cell-systems.com. This initiative aims to enhance education, product development, and marketing of advanced testing kits and assays. With the global emphasis on reliable testing platforms, HG/PCS is well-positioned for new ownership that can leverage its long-established industry relationships to expand contract services and scale the distribution of its diverse array of developed kits and assays. The growth potential is evidenced by a 200% increase in kit assay sales in 2024, driving gross revenue close to \$1 million. Early in 2024, the owner appointed a full-time lab manager to facilitate the transition of daily operations from the founder. The owner seeks to fully retire but is open to consulting for a negotiated period to ensure a successful transition.

Although the owner has approved the disclosure of the business names, all inquiries should be directed to The FBB Group (contact information below).

Business Highlights

- Scalable Business Model
- Long Term Customers
- Proprietary Testing
- End-To-End Processing Lab
- Over 1,600 products
- Licensing Opportunities

Purchase Price and Terms

Purchase Price and Terms are to be suggested by Purchaser.

Corporate | History

- Established in 2000
- S-Corporation
- Retirement

Location | Facilities

- Colorado location
- Approximately 4,400 sf
- Leased facility

Customers

- Academic & Government Institutions
- Biopharmaceutical Companies
- Research hospitals/labs

Sales | Marketing

- Online
- Email Marketing
- Tradeshows

Services | Products

- Testing Assay Kits
- Cell Reagents
- Research Services

Management | Staff

- 5 full-time employees (includes owner)
- 3 part-time employees

FINANCIAL HIGHLIGHTS

	<u>Gross Sales (\$)</u>	<u>Adjusted EBITDA (\$)</u>
2021	759,705	239,718
2022	646,206	286,056
2023	666,073	102,093
2024*	967,032	430,414

Adjusted EBITDA has been compiled using Seller's Internal Profit & Loss Statement.

**Compiled through Dec. 31, 2024.*

ASSETS INCLUDED (estimated)

Furniture, Fixtures & Equipment	\$330,000
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Fully Equipped Sport Fishing Charter Operation

Profile #1225

This well-established pier and fishing charter business offers an exceptional turnkey opportunity in a premier coastal destination. With decades of operating experience and deep community recognition, the company combines a high-traffic pier location with a full schedule of popular fishing excursions ranging from short bay and jetty trips to extended deep-sea adventures, appealing to both novice anglers and seasoned fishers alike. Guests enjoy professionally maintained vessels, modern safety equipment, amenities, and knowledgeable crew support, while the pier operations capture consistent daily foot traffic and ancillary revenue opportunities. Designed for scalability and with strong repeat customer demand, this business presents a rare lifestyle and investment opportunity in the recreational fishing and waterfront tourism market.

Business Highlights

- Dual Revenue Streams
- Strong Brand Name
- Turnkey Operation
- Repeat Business
- Broad Customer Appeal
- Scalable Growth Potential

Purchase Price and Terms

***Price To Be Suggested
by Purchaser***

History

- Founded in 1961
- Deep Roots in Community
- Owners Retiring

Location | Boats

- Texas
- Pier & Dock Access
- Well-maintained Boats

Customers

- Tourists & Group Outings
- Local Anglers & Fishermen
- Repeats & Referrals

Sales | Marketing

- Demand Driven by Reputation
- Digital Growth Potential
- Bookings Generated Online & Through Walk-up Traffic

Service | Revenue

- Public/Private Fishing Charters
- High Traffic Pier Operations
- Equipment Rentals, Bait, Etc.

Management | Staff

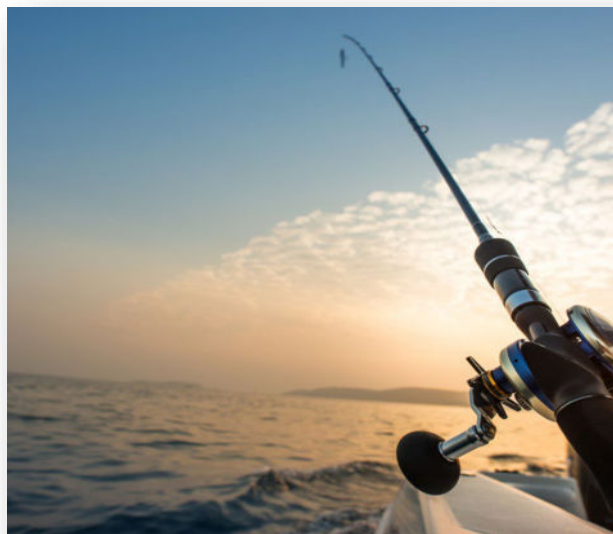
- Owners Part Time
- Experienced Team (20 FT/6 PT)
- Well Documented Operating & Safety Procedures

FINANCIAL HIGHLIGHTS

	<u>Gross Sales (\$)</u>	<u>SDE (\$)</u>
2022	2,549,769	753,810
2023	2,555,335	719,949
2024	2,483,687	678,550
2025	2,730,201	994,482

ASSETS INCLUDED (est.)

Equipment `	1,000,000
Fishing Boats	7,000,000
Total Equipment	\$ 8,000,000



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PROCESS-DRIVEN CONSTRUCTION & EXTERIOR TRADES SUBCONTRACTOR

Profile #1525

This Denver-based construction subcontractor is a multi-trade provider recognized for its disciplined systems, long-tenured crews, and reliable support of leading general contractors. Founded in 2018 and strategically prepared for sale over the past 3 years, the business operates as a highly organized, process-driven firm with standardized SOPs, formalized workflows, and strengthened office operations that support consistent performance and scalability. Its flexible labor model—combining experienced 1099 crews with dedicated W-2 supervisors—enables broad trade coverage while maintaining strict quality control. The company's agility allows it to pivot seamlessly between hail-related restoration, exterior siding and deck rebuilds, and specialized attic or confined-space work requiring advanced safety protocols. After a multi-year effort to optimize operations, the business is positioned for sale with mature systems, strong general contractor relationships, and a foundation built for growth.

Business Highlights

- Strong Brand Name
- Flexible Labor
- Process-Driven
- Long Standing Relationships
- Scalable Operations
- Systematized

Purchase Price and Terms

Price of the Business is offered at:
\$6,000,000.00

Corporate | History

- Founded in 2018
- Sale-Ready
- Owners Moving

Location | Facilities

- Front Range
- Office-Based
- Flexible Operations

Customers

- General Contractors
- Repeat Business
- Multi-Trade

Sales | Marketing

- Referral-Driven
- Repeat Clients
- Preconstruction Guidance

Products | Service

- Exterior Restoration
- Multi-Trade Services
- Specialized Work

Management | Staff

- Experienced Team
- Quality Control
- Scalable Systems

FINANCIAL HIGHLIGHTS

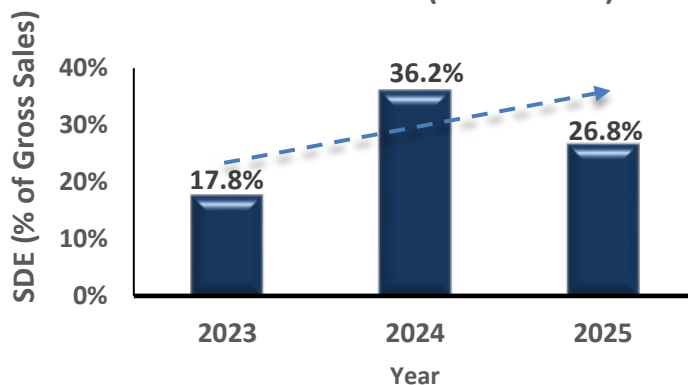
	<u>Gross Sales (\$)</u>	<u>SDE (\$)</u>
2023	2,710,498	482,392
2024	4,557,182	1,650,175
*2025	5,261,254	1,412,054

**2025 SDE has been compiled using Seller's internal accrual basis Profit & Loss statement.*

ESTIMATED FF&E

Furniture, Fixtures, & Equipment 77,460

SDE as % of Gross Sales (2023 - 2025)



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